



Government of Ghana

## Request for Expression of Interest

### Concession for the Management of, Operation of, and Investments in the Electricity Company of Ghana (ECG)

1. The Government of Ghana (GoG), acting through the Ministry of Power (MoP), the Electricity Company of Ghana Limited (ECG), and the Millennium Development Authority (MiDA), wishes to introduce private sector participation into the management, operation of, and investments in the Electricity Company of Ghana (ECG) through a long-term concession over ECG's distribution business. ECG is a limited liability company wholly owned by GoG. It provides electricity distribution services to approximately 3 million customers in Ashanti, Greater Accra, Volta and Central, Eastern and Western Regions of Ghana and had revenues in 2014 in excess of GHc 3 billion (approx. US\$ 750 million).
2. The International Finance Corporation (IFC) has been appointed by MiDA as Transaction Advisor in relation to the implementation of the transaction. GOG intends to conduct an international competitive tender to select a company or consortium of companies with experience in the management, operation of, and investments in electricity distribution systems, with the objective of selecting a preferred bidder before the end of 2016.
3. Interested parties who wish to ensure that they receive future information regarding this opportunity are invited to submit a letter expressing their interest in the transaction. This Request for Expressions of Interest is open to all eligible entities which wish to respond. Expressions of interest shall not exceed three pages and should include:
  - A short description of the company's current activities; and
  - A short description of the company's professional and technical qualifications in electricity distribution;
4. Further information including the qualification criteria, the draft transaction agreements, the bid process, the bid evaluation criteria, and the instructions for bidders to submit their proposals will be issued to interested parties at a later date.
5. Written expressions of interest in English and titled: "**EXPRESSION OF INTEREST – ECG CONCESSION**" must be delivered to the address below (in person, or by mail, or by fax, or by e-mail).

**The Chief Executive Officer**  
**Millennium Development Authority**  
**4th Floor, Heritage Tower, 6th Avenue, Ridge**  
**P.M.B. 56, Ministries Accra, Ghana**

E-mail: [paghana@charleskendall.com](mailto:paghana@charleskendall.com) and copied to [procurement@mida.gov.gh](mailto:procurement@mida.gov.gh)

**Fax: +233 302 666 579**