

MiDA NEWS



The official newsletter for Ghana Compact II

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SHORTLISTED BIDDERS ATTEND FIRST BIDDERS CONFERENCE

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GHANAIS EXPECT IMPROVEMENTS FROM COMPACT II IMPLEMENTATION

Professor Yaa Ntiamoah-Baidu, Board Chair of MiDA, has re-affirmed that Ghanaians have high expectations of the Ghana Power Compact. She said Ghanaians expect the Compact to bring in the needed improvements to help address the challenges facing Ghana's Power sector.

"It is clear that we have great expectations from the implementation of the Compact and we also have great expectations of improvements from the ECG Private Sector Participation..." she said. She emphasized that there is also great expectations of the winning bidder who would have the mandate to turn around the financial and operational fortunes of ECG to realise the improvements envisaged under the Compact II Programme.

Prof Ntiamoah-Baidu also advised on the need for all stakeholders to help manage the change associated with the Compact's reform agenda. "We have to take up the challenge of helping the staff of ECG to accept the change" she said.

The Board Chair made these remarks at the First Bidders' conference held in Accra on May 23, 2017.

About 200 hundred participants, including five of the six ECG PSP bidding entities, local and foreign financial institutions, civil society, the media and development partners attended the First Bidders Conference.

A second Bidders' Conference is expected to be organised in July 2017 to allow Bidders to conduct further due diligence on ECG.



Prof. Yaa Ntiamoah-Baidu,
Board Chair of MiDA



SHORTLISTED BIDDERS ATTEND FIRST BIDDERS CONFERENCE

The first Bidders' Conference on the concession for the Private Sector Participation (PSP) in the electricity distribution business of the Electricity Company of Ghana (ECG) has been held at the Alisa Hotel in Accra. The ECG PSP transaction is one of five activities under the ECG Financial and Operational Turnaround Project funded through the Ghana Power Compact.

The event, organized by the Millennium Development Authority (MiDA), was attended by over 100 people, comprising local and international investors, local financial institutions, trade associations, and government and regulatory institutions. It was a forum to discuss the structure of the ECG Concession and share ideas aimed at improving the process.

Launching the event, the Minister for Energy, Hon. Boakye Agyarko stressed the importance of reliable and available power supply for national development. "There is no argument that an improved and efficiently managed power sector is key to unlocking the development potential of our dear country," he said.

Hon Agyarko added that "years of inadequate investment, inefficiencies within the utility, and a large stock of outstanding receivables, particularly in the distribution sector, have all conspired to make the organizations in the sector what they are today. As a nation, we should set our sights firmly on turning around the fortunes of this strategic sector."

The Board Chair of MiDA, Prof Yaa Ntiama-Baidu said the Bidders' Conference was a major step towards meeting the objectives of the Compact II Programme. She added that, "since the new Board was formed, we have been building on all the work that has been done so far including work on the process of identifying qualified private sector partners for ECG through a transparent and competitive process."

In his welcome remarks, the Chief Executive Officer of MiDA, Ing Owura K. Sarfo said, "the ECG Financial and Operational Turnaround Project aims to strengthen the governance and management of ECG by bringing in an acceptable concessionaire to make investments designed to reduce technical, commercial, and col-

a cross section of participants at the bidders conference



lection losses and improve service quality.”
“MiDA continues to work together with all stakeholders on this journey of identifying the best qualified private sector partner for ECG. This partnership will transform the ECG in terms of technology in power distribution. Let us seize the opportunity together to improve the power situation in our dear country,” he added.

Concession and potential local and international investors. Bidders also toured selected ECG sites while in Ghana.

Additionally, a one-on-one meeting was set up with each bidder meeting MiDA, the Transaction Advisors & ECG to discuss and seek clarifications on the process.

The Bidders’ Conference facilitated interaction between the shortlisted Applicants for the ECG

Bidders in a one-on-one meeting with MiDA and ECG



Manila Electric Company



BXC Company Ghana Ltd



Engie Energie Services



The TATA Power Company Ltd



CH Group

Bidders tour some ECG sites



Bidders tour some ECG sites



GHANA COMPACT II PRESENTED TO UK BUSINESS INVESTORS

Director for Communication and Outreach at MiDA, Pamela Djamson -Tetty, has presented the Ghana Power Compact Programme to UK business investors at a two-day UK-Ghana Trade Forum held in London. She was part of a Ghana Government delegation, led by Hon. Yaw Osafo Maafo (Senior Minister) which visited the United Kingdom promoting investment opportunities in the various sectors of Ghana's economy.

Mrs Djamson-Tetty joined Hon. Joseph Cudjoe (Deputy Energy Minister), Hon Joe Ghartey (Minister for Railway Development), Rt. Hon. The Lord Paul Boateng, Member of the British House of Lords and other speakers including CEO of the Ghana National Petroleum Corporation, Dr. Kofi Koduah Sarpong on a panel to

discuss prospects in Ghana's energy sector and other investment opportunities. Her presentation highlighted challenges in Ghana's power sector which would be addressed through Power Compact, as well as procurement opportunities therein.

Held from June 27 to 28 2017, the UK-Ghana Trade Forum provided a platform for The UK-Ghana Chamber of Commerce (UKGCC) and its members to develop new trade prospects and partnerships with Ghana. The forum presented an opportunity for the participants to also interact with high-ranking Ghanaian government officials, policy-shapers and prospective commercial partners on the economic and political prospects for both Ghana and the UK.



ENERGY EFFICIENCY CURRICULUM AUDIT WORKSHOP HELD IN KOFORIDUA

Stakeholders from the Ministry of Education, National Council for Curriculum and Assessment, Ghana Education Service (GES), Energy Commission and Millennium Development Authority (MiDA), have met to review and discuss integrating energy efficiency and conservation learning into Ghana's school curriculum.

The group gathered in Koforidua- from June 6 to 9, to identify how to get pupils and students involved in energy efficiency and conservation strategies thereby reducing Ghana's energy waste. The stakeholders audited four streams of the Kindergarten syllabi, nine subjects for both Primary and Junior High, 42 for Senior High and 28 for Technical and Vocational Education and Training (TVET). The participants worked in three groups namely KG/Primary,

Junior High School and, Senior High School / TVET and identified reviews required to make the various educational levels responsive to the educational needs on energy conservation and efficient usage.

The workshop is part of various activities under the Energy Efficiency and Demand Side management project, one of six projects making up the Ghana Power Compact Programme. The Compact identifies energy efficiency and conservation as an important strategy towards addressing the perennial power challenges Ghana faces, and therefore leverages on the valuable contributions schools and educational institutions can make towards socialization and distribution of information about clean energy to the youth and their parents.



Participants at the energy efficiency curriculum audit workshop

MiDA TRAINS LOCAL FIRMS FOR MCC COMPACT II

The Millennium Development Authority (MiDA) has organized a training workshop for companies seeking service contracts in the Millennium Challenge Compact II Programme.

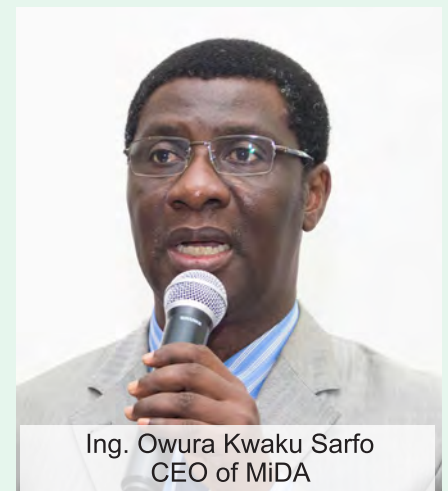
The training is part of a series of events aimed at enhancing the capacity of firms interested in bidding to implement service projects under the Power Compact. Speaking to journalists on the side-lines of the workshop, the Chief Executive Officer of MiDA, Ing Owura Safo explained that the event is targeted at equipping local consultancy firms to favourably compete with others who will be taking part globally.

“We don’t want the situation where people put in bids, and they are not winning because they are not meeting the requirements, and when they don’t meet the requirements it doesn’t help us,” he said. “Our intention is that by having this particular workshop, all bidders, particularly Ghanaians will know how to submit proposals and that these proposals will be compliant and will meet our requirements so that they will enhance their chances of winning,” he added.

Ing. Safo stated that many Ghanaian bids submitted in response to the Request for Proposals did not meet the standard.

“We have received a number of submissions

since we started and a number of them did not meet the requirement. In fact submissions from a number of Ghanaian companies did not meet the minimum threshold,” he noted.



Ing. Owura Kwaku Sarfo
CEO of MiDA

Ing. Safo explained that there are strict standards as contained in the MCC/MiDA Procurement processes that must be met hence the decision to undertake the training to equip Ghanaians.

“When we are talking about consultancy there is technical proposal and there is financial proposal, you need to meet a certain basic threshold. Our basic threshold is 80 percent and a number of submissions do not meet the 80 percent and some of these are Ghanaians. We are hoping that this will address the issue for us,” he said.

Source: *Lawrence Segbefia/citibusinessnews.com/Ghana*

Edited: *Kofi Boadi*



ECG PSP STAKEHOLDER COMMITTEE INAUGURATED



Members of the stakeholder committee swearing the oath of Office

A seven member Stakeholder Committee was on May 10 inaugurated in Accra. The Committee, which would deal with the Electricity Company of Ghana (ECG) Private Sector Participation (PSP) Activity, is tasked to ensure continuous stakeholder engagement during the implementation of the Compact II Programme. It will, in particular, review at the request of the MiDA Board specific reports, proposals, agreements, and documents related to the ECG PSP Activity.

The members on the Committee are drawn from Government, Private Sector and Civil Society organisations versed in the PSP discussion. They include Mrs Majorie Adbin of the Private Enterprise Federation, Mr Ernest Afriyie Asare (Energy Foundation), Michael Adumatta Nyantakyi (Public Utilities Workers Union -PUWU) and Mr. Ben Boakye Africa Centre for Energy and Policy (ACEP).

Others are Mr. Albert Sam (Ghana Journalists Association- GJA), Hon. Samuel Richard Ziggah (National Association of Local Authorities -NALAG) and Mr. Kofi Bentil (Imani Center for Policy & Education).

Inaugurating the Stakeholder Committee, Professor Yaa Ntiamoah-Baidu, Board Chair of MiDA said “we believe that in order to attain the best outcome for the people of Ghana, it is important to engage all key stakeholders in the ECG PSP process. We also believe that in order for the ECG PSP Activity to be successful, the people of Ghana must own the process and be actively involved in it. It is for this reason that the Board of Directors of the Millennium Development Authority resolved to establish a Stakeholder Committee for the ECG PSP Activity.” She then charged the Committee to work diligently and always seek the best interest of the people of Ghana.

The Minister for Energy reiterated government’s commitment to ensuring that the country’s power sector is positioned to meet the growing needs of industry, businesses and households. “The reforms being implemented under the Compact II Programme, together with infrastructural investments hold the key to arresting permanently our country’s perennial power problems” he said.

MiDA BOARD RECONSTITUTED



On March 13, 2017, President Akufo-Addo inaugurated a 14 member re-constituted MiDA Board at the Jubilee House. The new Board, composed of 11 voting and three observing members, has Professor Yaa Ntiamoah-Baidu - former Acting Pro-Vice-Chancellor (Research, Innovation and Development) at the University of Ghana, as its chair. Professor Ntiamoah -Baidu will also serve as the Principal Government Representative for the implementation of the second Compact.

The change in government on January 7 necessitated a re-constitution of the MiDA Board which is composed of six ministers of state. The MiDA Board, according to the MiDA Act (897 sect. 7), must be composed of not less than seven and not more than 11 voting members.

The members are the Ministers for Finance, Trade and Industry, Energy (previously represented separately by the Ministers for Power

and Petroleum), Gender, Children and Social Protection. The Attorney General and Minister for Justice, as well as the Minister for Business Development are new inclusions on the Board. They replace the Minister of State for Development Authorities and the Minister for Petroleum. All Ministers of State have voting rights. Other voting members include the MiDA CEO, representatives of the Association of Ghana Industries (AGI), Private Enterprise Federation (PEF) and the Private Voluntary Organisation in Development (GAPVOD).

The observing members are the Board Chairman of the Electricity Company of Ghana (ECG), NEDCO Board Chairman and the Millennium Challenge Corporation (MCC) Resident Country Director.

The Board now has three female members, which is an increase from just one on the previous Board.

MiDA STAFF ATTEND ANTI-FRAUD TRAINING WORKSHOP



Participants at the workshop

Staff of MiDA have undergone a three day training workshop on Anti-Fraud and Corruption (AFC) organised by the Millennium Challenge Corporation (MCC). The workshop run from April 10 to 12 2017, and had staff of Cardno Ghana- Fiscal Agent of MiDA also attending.

The training for MiDA staff and its agencies is part of similar exercises organised by the MCC in Compact implementing countries across the world. The workshops aim to promote MCC actions to prevent and detect fraud and corruption before it occurs, and to responsibly address any problems after they emerge during the development and implementation of Compacts.

Participants were introduced to MCC's AFC Policies, with facilitators using case studies to illustrate various instances of corruption and

fraud cited in Compact Implementing countries.

The MCC perceives fraud and corruption as a risk to the US agency achieving its mission of reducing poverty through economic growth and therefore adopts a strong stance against fraud and corruption. In this regard, the Control of Corruption Indicator is one of the eligibility measures applied to determine country qualification for the MCC Compact funds.

Facilitators of the workshop, led by Thomas Henthner (Vice President and Acting General Counsel- MCC), Christopher Williams (Senior Director for Anti-Fraud and Corruption- MCC) and Nicole Megalo (Investigative Analyst in the USAID Office of Inspector General, Office of Investigations), took turns to deliver the various sections of the three module workshop.

SGI CELEBRATES WORLD WOMEN'S DAY WITH WOMEN IN MARKETS



The Social and Gender Inclusion (SGI) team joined other global celebrants to observe this year's International Women's Day (IWD) with an outreach to the Nima and Maa-mobi Markets in Accra.

The team, led by Dr Cherub Antwi-Nsiah, Director of the SGI Unit was supported by Mr Samuel Afram- Access Project Manager, Frank Boadi- Communication and Outreach Officer, Frank Botchway Communication and Web Officer and Adwowa Anowa Ammah-Tagoe Admin Officer – Ops.

The outreach to the two markets, eligible beneficiaries of the Access Project, was to highlight the significant contributions of women working in the markets to the social and economic development of Ghana, and also sensitise them on the incidence of Human Trafficking, also referred to as Trafficking in Persons (TIP).

Dr Antwi-Nsiah explained that MiDA SGI chose to focus on TIP for this year's IWD celebrations because it is as much a development issue as it is a gender concern. She indicated that globally, 80% of human trafficking victims are women, while over 30,000 children are believed to be working as porters, or Kayayei in Accra alone according to a report by the International Organisation for Migration (IOM).

prove the situation of TIP has been below the minimum standards, resulting in the country's classification under a Tier 2 Watch List. Ghana therefore is on the brink of losing support from donor agencies that provide funding assistance towards the country's development projects, including the Compact Funds. Should this happen, the market women would not benefit from the intervention the Access Project seeks to bring by improving legal and safe electricity supply to micro, small and medium enterprises operating in markets and economic enclaves.

Ellen Eyison Dzah, Social & Gender Inclusion Officer, encouraged the market women to be vigilant and show boldness in reporting suspected incidences to human trafficking to the appropriate authorities. She said women are more likely to spot social vices in their communities particularly because most women stay at home while the men are at work. She therefore encouraged the market women to extend the same sense of vigilance to the market place, where records show that TIP is happening.

The market leaders thanked the MiDA team for their visit and pledged to support the campaign against TIP.

GHANA POWER COMPACT PRESENTS POSITIVE OUTLOOK FOR GHANA'S ECONOMY

An advisory partner at KPMG Ghana, has stated that the Ghana Power Compact offers a bright economic outlook for the country in the year 2017. Andrew Akoto said this at a business forum held at the Alisa Hotel in Accra organised by the Ghanaian German Economic Association (GGEA). According to him, the Private Sector Participation (PSP) activity in the Electricity Company of Ghana (ECG) if implemented would bring about the needed reforms in Ghana's energy sector.

Speaking on the topic Emerging Economic Opportunities in 2017, Mr Akoto explained that despite the numerous challenges the Ghanaian economy faced in 2016, the reforms under the PSP in ECG activity should entice investors into the country. Dr Natalia A. Koliadina, the Resident Representative of the International Monetary Fund (IMF) in Ghana, who also spoke at the event, said there were positives to look to adding that she expects Ghana's economy to see growth.

MiDA was represented at the event by Mawunyo Rubson, Director Generation Projects, who gave a presentation on the Power Compact and procurement opportunities on behalf of the CEO of MiDA. Other MiDA staff were Fuseini Abu Director Procurement, Pamela Djamson-Tettey, Director Communication and Outreach and her team Frank Botchway and Frank Boadi.

The Power Compact, a five year fixed term agreement signed between the Republic of Ghana and the United States of America, seeks to implement recommended reforms proposed more than two decades ago in Ghana's Power Sector. The Power Sector Reforms started in 1994 following severe power crisis in the late 70s and early 80s resulted in the establishment of the regulatory bodies- Energy Commission and the Public Utility and Regulatory Commission (PURC), the breaking up of the Volta River Authority which prior managed the generation and transmission of power. It also envisaged the introduction of PSPs in the distribution arm of the power sector value chain.



A cross section of participants at the GGEA business forum
Inset: Mr. Mawunyo Rubson, Generation Projects Director at MiDA delivery a presentation





Millennium Development Authority
4th Floor, Heritage Tower,
Liberation Road, Ambassadorial Plaza
Ridge West, Accra.

Postal Address
Private Mail Bag 56
Stadium Post Office Accra

Email:
info@mida.gov.gh

Website:
www.mida.gov.gh

Telephone:
+(233) 302 666619
+(233) 302 666621
+(233) 302 666624

Fax:
+(233) 302 666579